



PROSPECTUS

Explore further

Discover deeper

Experience more



Tanzania 'Unforgettable'

Zanzibar 'Unique'





Zanzibar And Beyond Safaris

The best way to experience Africa.

Zanzibar and Beyond Safaris is a comprehensive destination management company established in 2018, specializing in Zanzibar and Tanzania operations. A brainchild of our Managing Director who has extensive experience in the Travel industry being an executive director and shareholder in one of Tanzania's Leading TMC, namely Worldink Travel & Tours Ltd. With the exponentially growing demand of the Tanzanian inbound industry, Zanzibar & Beyond Safaris was formed. We continually set the standard for bespoke service helping our clients experience the best Zanzibar and Tanzania has to offer. We provide comprehensive destination management services for leisure travelers, corporate conventions, and historical associations. With our extensive local expertise, creativity, and resources we specialize in designing and executing tours from Kilimanjaro trekking, simple itineraries to exclusive safaris and Grand Events.

Our impeccable reputation for outstanding services and combined experience of over 40 years challenges us to broaden our experienced coordinators, enhance our expertise with the global market, and enlarge our ministry of objectives.

We excel by designing and curating bespoke tour packages for leisure travelers and MICE clients alike. We make the African experience unique, stress free and memorable by offering exceptional services along with quintessential Safari and Tour solutions

About Tanzania

Tanzania stands as one of the most enchanting safari destinations in the world and continues to draw visitors from far and wide to its beauty-showered shores. An exquisitely beautiful country, it sits on the eastern side of the continent where it beckons tourists and adventurers from all over the globe to discover its beauty.

There are plenty of breath-taking sights that include sprawling plains, idyllic beaches, thick forests and majestic mountains. If you are looking for a holiday in an authentically virgin natural setting, then Tanzania is a fitting destination. Imagine watching a beautiful sunset from the towering heights of The Kilimanjaro, playing along endless beaches, following millions of grazing wildebeest with their predators not far behind or diving in the depth of a vast sea, in Tanzania, you will find it all.

On the plains of the Serengeti, you will watch as lions, leopards, hyenas and the rest of the gang go about their business of hunting prey. Then watch in amazement as zebras, antelopes and bushbucks try their best to survive. This back-and-forth game of survival is repeated in the various national parks like Selous, Ruaha and others that litter this great country.

In Ngorongoro, there is a unique world that has remained unchanged for thousands of years. Its landscape is as breathtaking as the animals that call it home. Here you can see lions, elephants, buffalo, warhogs in their natural habitat.

For the more adventurous, take on the great Mount Kilimanjaro and hope to conquer. Or simply see the giant that is the roof of the continent from its base. You can take hikes through unspoiled wilderness and sleep off the tiredness in a tented camp amid elephants, buffaloes and other fauna. A holiday in Tanzania brings you into the closest proximity to nature that you can ever hope for.

An unrivalled entanglement with nature.

KARIBUNI!



Values

Mission

Zanzibar and beyond Safaris follows its core mission of satisfying all its customers consistently, through offering outstanding, personalized services. Our team is dedicated to offer the best customer experience and to polish our abilities even further we indulge continually in finding new ways to enhance our services and make our customers feel more at ease and relaxed.

Tanzania is a hospitable country and Tanzanians accordingly are very welcoming people. They are renowned for their hospitality and integrity. We as a nation serve every visitor with the warmth and compassion that the Tanzanian culture lends out, welcoming everyone and offering the perfect experience that creates a memorable experience for all.

Vision

To be a recognized globally as an African Travel powerhouse that offers quintessential experiences at the best possible value.

What we do.

Zanzibar & Beyond Safaris aim to offer customized and tailored services in accordance with the customer's demands. We believe people travel to live their dreams and a pleasant holiday ensures their happiness. Several of our customers look forward to their holidays, as it is the time of the year when they want to get away from the hassle of busy life and enjoy their travelling experience. This is where we come in. Through successfully offering them a travel experience that exceeds their expectation, we expect to offer them not only memories but a chance to live their Dreams to the fullest.

This we manage to do through:

- Initially understanding clearly what exactly our customers are looking for
- Offering them exact and accurate information
- Responding to customer's requests for details
- Offering them competitive price packages
- Ensuring consistent delivery of quality services
- Ensuring optimal level customer services
- Going the extra mile to enhance customer experience



What we offer

Our portfolio of fascinating destinations offers everything visitors can demand and enjoy. From simplistic, naturalistic beauty to extravagantly luxurious locations, we have it all to offer. The experience we have gathered in the industry over the years has enabled us to devise travel packages that offer unforgettable experiences and leave customers coming back for more again and again.

Not only do we constantly enhance our location packages, we also constantly work on how to reduce package prices and offer memorable adventures on affordable budgets. We base all our services on offering top standard services that offer value of money to customers, without compromising on any level. We realize that visitors in Tanzania are out to explore natural beauty besides the acquainted beauty and luxury that comes with it and aiding just that is our specialized safari arranging services. We offer customized safaris in personal 4X4 vehicles that offer not only comfort of the journey, but also allow time flexibility to be handled according to planned journey to be taken ahead.

- WILDLIFE SAFARI PROGRAMS IN TANZANIA / KENYA / UGANDA
 - GORILLA TREKKING IN RWANDA
 - ZANZIBAR BEACH HOLIDAYS
 - KILIMANJARO TREKKING
 - HOTEL RESERVATIONS
 - EXCURSIONS
 - GROUND TRANSFERS
 - CRUISES
 - DESTINATION WEDDING PLANNING
 - VEHICLE & EQUIPMENT RENTAL
 - MEET & GREET
 - VIP SERVICES AND LOUNGES
- CHARTER FLIGHTS AND GROUND HANDLING.
- AIRLINE RESERVATIONS AND TICKING BOTH LOCAL AND INTERNATIONAL.
 - VISA ASSISTANCE
 - EVENT MANAGEMENT
 - TOURISM CONSULTANCY



Bespoke safari packages



Discover the best of Tanzania's wildlife safari circuit with Zanzibar and Beyond. Tanzania is a country of outstanding natural beauty, wonderful wildlife, and rich culture, from its world-class national parks to its clear coastal oceans and Kilimanjaro.

We specialise in bespoke safari itineraries because Tanzania Safaris have so much more to offer than the already famous sights. There are the chimpanzees of Mahale National Park, array of fish in Lake Tanganyika and so much more. We work with the best team, experienced and professional who will take you where the action is, allowing you to capture the best photos, breath-taking views and exceptional experience.

Zanzibar Holiday Packages



Zanzibar is a beautiful island on the coast of the Indian ocean offering great experience in history, culture, and beaches. The island is surrounded by breath-taking beach experience for a romantic, family vacation, skydiving, water sports and exciting adventures. It is without a doubt the most delightful place to relax after an exciting safari.

Zanzibar and Beyond will arrange a tour for you to take a refreshing dive to wash off the safari dust! You can go skydiving, swim with dolphins or take a boat tour in an authentic dhow. Stone Town is the epitome of the romantic beauty of the island, relaxed nature, and a fantastic experience to immerse yourself in the culture.

Kilimanjaro trekking



Mount Kilimanjaro is one of the world's most accessible high summits with breath-taking view representing the highest peak on African continent and a beacon for visitors from around the world. It is one of the highest single freestanding mountains in the world and is unique in being so close to the equator and yet having yearlong ice glaciers. For a great experience on trekking and a view of natural vegetation, Mount Kilimanjaro is the perfect achievement.

Trekking Mount Kilimanjaro with Zanzibar and Beyond Safari you will experience the care and expertise of our guides throughout. We are ready to craft your very own ideal itinerary combining an exhilarating trek on Mount Kilimanjaro with the heady experience of Tanzania's national wildlife heritage.

Historic and Cultural Tours



Cultural tourism has become a fundamental part of the tourism industry in Tanzania spurring an increase in tourist arrivals into the country, thus empowering rural communities to reap the fruits of globalization and the ever-growing tourism industry.

With over 120 resident different tribes, there is plenty of local history and culture to be found in different regions. Tanzania's people are among the most welcoming and approachable on earth with diverse and unique cultures ready to be shared with visitors. It is a rewarding experience to leave your vehicle behind and walk through scenic local resident villages with greatest Cultural landscapes in Tanzania.

Event planning and management (MICE)



We apply our experience, expertise, and innovative minds in enhancing the impact of Meetings, Incentives, Conferences and Exhibitions (MICE) being hosted by our clients. Our vast network, infrastructure and highly skilled teams together enables us to procure airlines, hotels, ground transportation, local approvals from government or non-government bodies and other necessary arrangements.

Zanzibar and beyond have the capability to manage all events, from your thrilling trips and big conferences to educational trips, and roadshows. Our team works towards executing events that not only serves our clients' purpose but also giving the peace of mind by taking all the stress off the client's shoulder.

Destination Weddings



Zanzibar is perfect for sun seeking island lovers that revel in experiencing unique encounters at each and every turn. At Zanzibar and Beyond Safaris we create unforgettable wedding experiences that will quite simply blow you and your guests away.

We'll give you the destination wedding you dream of without you having to face the challenges of planning a wedding from what may at times feels like a million miles away.

With hundreds of beautiful venues to choose from, you really are spoiled for choice. There really is something for everyone. You, along with your family and friends, will simply love a destination wedding experience in Zanzibar.

“Africa – You can see a sunset and believe you have witnessed the Hand of God. You watch the slope lope of a lioness and forget to breathe. You marvel at the tripod of a giraffe bent to water. In Africa, there are iridescent blues on the wings of birds that you do not see anywhere else in nature. In Africa, in the midday heart, you can see blisters in the atmosphere. When you are in Africa, you feel primordial, rocked in the cradle of the world.”

Jodi Picoult (American author)



Zanzibar Bucket List



Prison Island

Prison Island near Zanzibar was famous for its slave trade and slave market in olden times, however today it welcomes visitors that are lured towards its architectural beauty, snorkeling tours and the giant tortoises that are native to the island.



Whale Watching

Tanzania's Indian Ocean is home to the great humpback whales and offering a chance to view them up close. Witness them as they pass the Zanzibar / Mafia islands during migration seasons.



Farodhani Night Food Court

The ravishing Farodhani garden in Stone town is a relaxing place to be in sunlight to take a break and enjoy the sun while the busy street dwellers find their way. The nights, however, are not so serene, as the Farodhani Gardens transforms into the Farodhani Food Court as darkness spreads. Taste the diverse cultural mixes that are evident in the different foods of Zanzibar and Tanzania. The variety of foods offered here are overwhelming and deciding what to eat and what not may be a challenge!



Safari Blue / Ocean Safari

If water safari is your thing, nothing will excite you more than the Blue Safari. Starting from the Fumba village, which is the most convenient location for exploring marine wildlife through its isolated sandbanks and the rugged scenery island of the Menai Bay Conservation Area. It is one of the best offerings of Zanzibar offering an insight on the most beautiful of aquatic life on the island.



Spice Tour

Foodies are definitely not being left behind on any trip to Tanzania. Highlighting the true taste of Tanzania is the spice tour in Zanzibar, Spice Island. The Island is home to several spices such as nutmegs, cloves and cinnamon. Besides spices, exotic fruits, coffee and soaps can also be bought at the markets to enjoy on spot and to carry home as souvenirs, after an appealing visit to the spice farms.



Colobus Monkey

The Colobus monkey is another natural resident of the Tanzanian islands, where you get to see the Colobus Monkey in the Arusha National Park. Arusha National Park is home to a diverse wildlife forms that will excite you to the core.



Balloon Ride • Bush Breakfast • The Great Migration

Enjoy the naturalistic beauty, and a unique perspective whilst enjoying the most beautiful and unimaginable untouched beauty of the Serengeti, while you float up in the sky. A comfortable balloon ride offers once in a lifetime opportunity where you fly over the Serengeti enjoying a bird's eye view of Tanzania's wildlife at its best. If you are lucky you will be able to witness the great migration, where hundreds and thousands of wildebeest and Zebra migrate, offering the chance to witness a lifetime opportunity.



Boat Safari

Adding on still to your safari experience is the boat safari. The Selous Game reserve offers a boat safari in the Rufiji River, offering a chance to see crocodiles, hippos and different birds up close. The serenity of the river can be mesmerizing for nature lovers, especially when the sun finally dips off the horizon. Enjoy a wide variety of wildlife as never before.



Olduvai Gorge • Masai Village

Olduvai Gorge, in Ngorongoro is the premier paleoanthropological site that offers a two in one experience of a safari and a cultural East African visit together. The gorge is a worth visiting place in between the Serengeti and the Masai land, tracing time back to millions of years ago. The entire experience is very enlightening and leads us back to our roots. Offering another taste of people living far from civilization is the Masai village, where different tribes dwell together far away from civilization as we know it.



Walking safari

The Ruaha National Park is yet another safari destination that can be enjoyed on foot. It is among the few wildernesses in Africa that offer this level of isolation, offering the most exhilarating adventures unknown anywhere else.



Tree climbing lions • Night game drives

If you prefer wildlife this is a must-see. The Lake Manyara National Park offers the most unusual site of climbing lions that can be seen perched on trees and climbing up to find that perfect spot for themselves. And if you have not had enough already, the night drive games offer still the best of wildlife. Nocturnal animals that are usually not visible in daytime come out of their hiding at night and can be witnessed in full throttle. Observe some of the best elusive cats, and other nocturnal animals at their best.



Hike

To visit a place like Tanzania and take no trophy along would be very unfair. And what can be better than attempting to set foot on the roof of Africa, the Kilimanjaro summit! A trophy worth achieving! And what more you don't even need any technical climbing skills to climb Kilimanjaro, so why not try it out!

Safari Bucket List

More reasons to work with us

Zanzibar and Beyond Safari delivers on promises and exceeds clients' expectations. Our industry experience and network help us deliver our clients' travel dreams.

Innovation

We have built our reputation on our spirit of innovation. Ensuring every itinerary is perfectly suited for clients using our unbeatable combination of expertise and need for creating perfect memories.

Delivery

We deliver sustainable, experience-rich travel to clients by allowing them to fully engage with local cultures and create memories.

Safety

Our teams are trained in first aid, crisis management and altitude safety. We audit our hotels, activities, and vehicles so they not only meet general accepted standards but surpass them.

B2B Partnerships

Our B2B account management service offers a long-term, established partnership based on capability, transparency, and trust. We deliver consistency across Booking services, Operative services and destinations.

Top Team.

We are passionate and creative travel enthusiasts.

From the ground services we provide to our clients, to the sales and marketing tools and services we offer, we are constantly training, building, and refining our team to ensure they deliver at their best.

Proposed partnership

Building long-term partnerships is important to us. Our business model is focused on building relationships based on trust and reliability to ensure customer satisfaction.

Zanzibar and beyond Safari intends to provide initial services including pre-arranged tours, bespoke itineraries according to client's specifications, travel consultation, and as time progresses making reservations for lodging amongst other related services. We take pride in being travel designers curating the way to travel. We seek to differentiate ourselves as the premier adventure travel company in the greater Tanzania area.



YEAR	ACHIEVEMENTS
2018	Growth Tremendous Growth from Inception in 2018 to a well-established highly recognized Destination Management Company in Tanzania in a span of 1 year.
2019	Award winning company. Awarded Zanzibar Tourism Minister's Choice award for being best tour operator in Zanzibar 2019.
2019-2020	Strategy Partnerships Strategic partners in making possible the largest weekly charters from Russia Moscow with 500+ passengers a week from October 2019 to March 2020. In partnership with Biblio Globus Russia.
2019-2020	Advocacy Spearheaded Referred Visa project by cutting down Tanzanian visa processing time from 3 months to 2 weeks for countries under the referred Visa status. We were given exclusivity of 6 months.





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